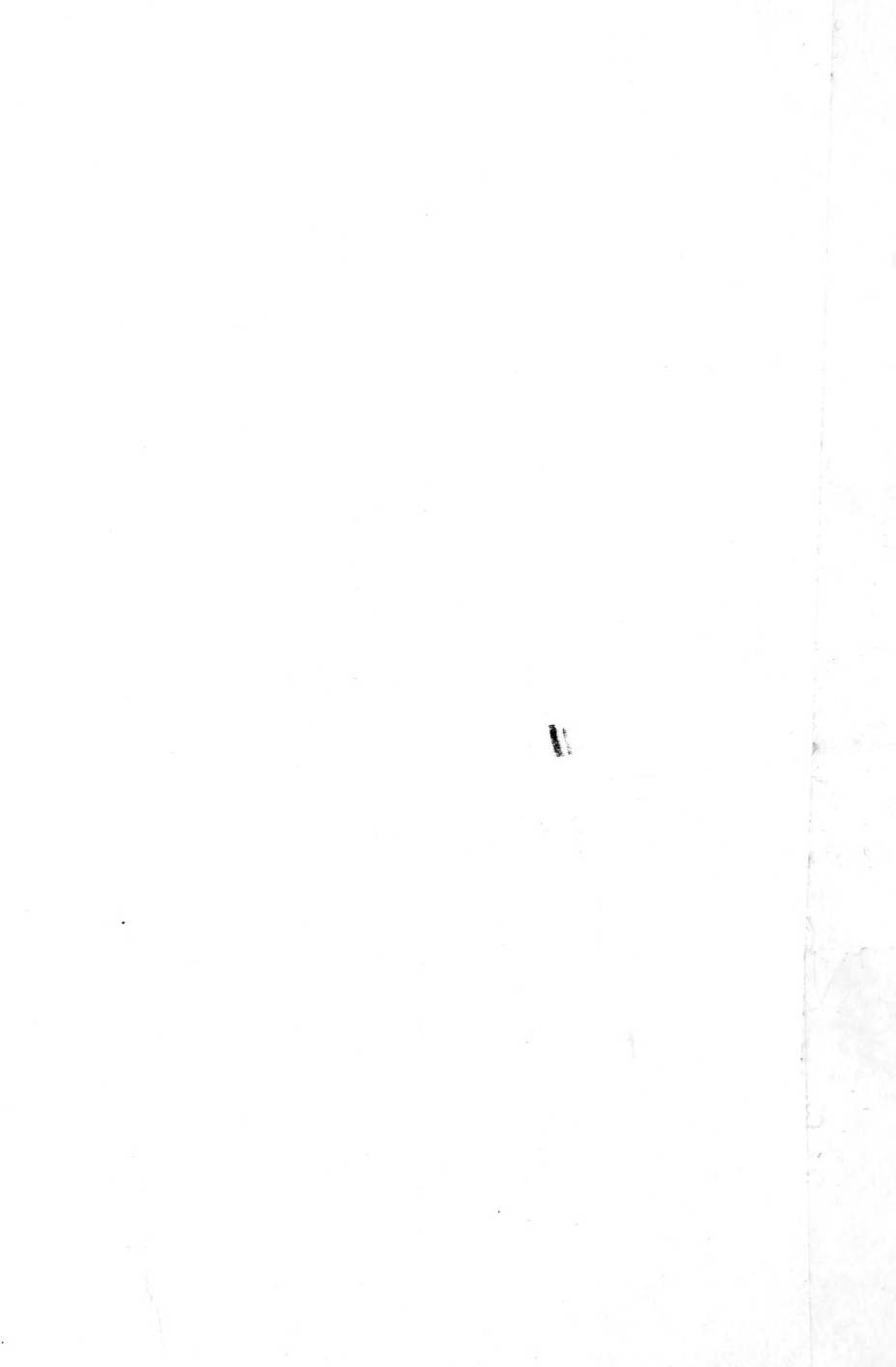


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.



Web.

LIB 5 276

U.S. DEPARTMENT OF AGRICULTURE
WASHINGTON, D.C.
RECEIVED
NOV 2 1913
U.S. DEPARTMENT OF AGRICULTURE

WEBSTER'S

MAMMOTH PACKET

**& BULK
SEEDS**



MEL L. WEBSTER-SEEDMAN.
INDEPENDENCE -- IOWA.

**S P R I N G
W H O L E S A L E
P R I C E L I S T**

**JANUARY 25,
1901**

—OF—

WEBSTER'S

**HIGH GRADE BULK AND
PACKET SEED.**

TO THE TRADE:

I realize fully that **QUALITY COUNTS FOR MORE** in Seeds than in any other line of merchandise, and I do not need to tell you that cheap seed, grown by irresponsible growers in a careless and haphazard manner, are never cheap seed to buy, no matter at what price they can be procured. Such seed are sure to be a disappointment to the one who uses them and an injury to the trade of the dealer who sells them. The prosperity of the country, the advance in wages and better prices for produce has had its effect in a general way upon the value of seeds, and no one should expect to get their seed at as low a price as in the last few years of depression, light trade and over-production. Prices of seed are firm and advancing. Not in years have all the conditions of the seed trade been as healthy, and not in my experience has there been as many items on the short list as at present. Competition is brisk among seedsmen, but we do not find it necessary to put the price below the cost of production in order to effect sales. There is no surplus stock in sight, and of very many things there will not be enough to go around. Order early if you are in the market for Bulk Seed, and make sure of securing the varieties you want.

We Originated the Large Seed Packet

*** And Ours are the Only ***

Genuine Mammoth Packets With Double Quantity

Of Seed to Packet. **DO NOT BE DECEIVED** by
the Claims of Others Who Seek Your Business.

MEL. L. WEBSTER

SEEDSMAN.

INDEPENDENCE, IOWA.



Webster's High Grade Seeds

In no other line of goods is quality of as much importance as in Seeds, and in no other line does the purchase and sale have to be made on confidence as in this line.

A farmer buys stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seed there is no such opportunity. He can test them for vitality, but it is impossible without using the entire season from seed time to harvest to test their purity and trueness to name. There has been a tendency the past few years to crowd down the cost of production, and often times it has been done at the sacrifice of quality. The past two seasons have been very short crops, and the consequence is a sharp advance in prices and I look for a still greater advance before the season is over. Seeds have been selling too low, and it will be much better for all concerned to have the prices advance to where they will give the grower a fair profit for his labor, as then only can we expect to have proper care taken with our stocks.

It is sure to be a good many years before seed will be sold as low as in the past. Peas and Beans in particular are costing more to grow than we have been asking for them in years past, and the seed stocks are so short that there cannot be enough planted the coming year to any more than take care of the trade, even with an abundant crop.

As there are no public market quotations on bulk seed, it is impossible to anticipate what competition we will have to meet, and we will deem it a great favor if our friends will always give us an opportunity to meet prices made by any other reliable seedsmen, as we always make it a point not to be undersold. We will be glad to have you send us a list of your wants, and on large orders we may be able to give you Special Prices

Our **DOUBLE QUANTITY MAMMOTH PACKET** of Flower and Vegetable Seeds, during the last three years, or since we first introduced it, has obtained a very strong hold of the trade. In all sections of the country where we have made an effort to secure business the success we have met with has been unprecedented in the history of the seed business. Starting three years ago in the present business, we were an unknown quantity in the trade, but even in this short time our plan of packeting seed has proven such a success that a number of our competitors have already or are about to follow us in size of package, in hopes to head off and try to secure for them-



A Model Garden in Dawson City, N. W. T., from Webster's Seeds.

selves some of the trade our new method has attracted. There can be no greater compliment or recommendation possible than to have our plans **COPIED** by others. Some people are never capable of originating a new idea, and must of necessity follow in the wake of a more successful rival. It is impossible to anticipate what competition our Mammoth Double Quantity Packets may have in the future, but as yet nothing has been offered by any one that is their equal in size and quantity, and we stand ready to protect our customers on prices when any such package makes its appearance at any time in the future.

THIS ❁ ❁
LIST ❁
IS ❁
FOR ❁
DEALERS
ONLY ❁ ❁

The prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade. The line of seed I handle comprises everything ever used by the trade, whose business I solicit, and in whose interest I try to conduct my business.

❁ ❁
TERMS ❁ ❁
❁ ❁

All Garden Seed, both bulk and packages, are sold on JUNE 1st time, regardless of the time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. We will not allow EXCHANGE or EXPRESS CHARGES on remittance, and if PERSONAL CHECKS are used they must be drawn WITH EXCHANGE. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

BAGS ❁ ❁
AND ❁
BOXES ❁ ❁

No charge made for Display Cases for package seeds, but Bags, Boxes, Barrels and Baskets used for packing loose bulk seed, onion sets and field seed will be charged at cost, and we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and I will allow credit for Muslin Bags if returned in good shape, free of express or freight charges. The Two-Bushel Seamless Bags are a staple article, and can be disposed of at a profit over the price I charge you.

ORDERS ❁
BY ❁
MAIL ❁ ❁

I especially solicit any business you may have to place by mail. For all the trade who will receive this list there will be no place from which supplies can be procured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season. I have every benefit of quick express and freight service, and will use every effort to fill mail orders without delay.

We send out no seeds to be sold on COMMISSION. Both Packet and Bulk Seed are sold OUTRIGHT.



NON-WARRANTY ❀ ❀ ❀

I will exercise the greatest care to have all seeds I sell true to name and of **HIGHEST GRADE**, and guarantee to test all seed that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and I will not be responsible for the crop. If the seed is not accepted on these terms, they must be returned at once.

The Items Marked in Heavy Type are Most Desirable.

ASPARAGUS ❀ ❀ ❀ ❀ ❀

Per Lb.

✓ Conover's Colossal, *old standby*. \$.25

BEANS—Dwarf, Wax Pod ❀ ❀

Per Bu.

— **Black Eyed Wax**. \$4.50
 — **Improved Golden Wax**, *fine quality; productive*. 4.50
 — **Golden Wax**. 4.50
 — **Improved German Black Wax**, *very popular sort*. 4.75
 — Wardwell's Kidney Wax, *early; favorite for market*. 4.75
 — German White Wax, *vine small; bean white*. 5.00
 — **Golden Eyed Wax**, *good shipper*. 4.50
 — **Refugee Wax**. 4.50
 — **Crimson Flageolet Wax**. 5.00
 — **Purple Flageolet Wax**. 5.00
 — **Davis' White Kidney Wax**. 4.50

BEANS—Dwarf, Green Pod ❀ ❀ ❀

— **Early Red Valentine**, *best green pod bean*. 3.50
 — **Early Yellow Six Weeks**, *early; productive*. 3.65
 — **Early Mohawk**, *earliest bean; quite productive*. 3.65
 — **Refugee or Thousand to One**, *very productive; late*. 3.50
 — **Early Refugee**, *earlier than the above*. 3.75
 — **White Kidney**, (Field), *valuable for field*. 2.75
 — **California Tree**, (Field), *dwarf; compact; bean small*. 2.75
 — **Dwarf Horticultural**, *late; superior quality*. 4.50
 — **Henderson's Dwarf Lima**, *bean smaller than Lima*. 5.40
 — **Burpee's Dwarf Lima**, *bean large; finest quality*. 6.25
 — **Burpee's Stringless Green Pod**. 4.50

BEANS—Pole ❀ ❀ ❀ ❀ ❀

— **Red Speckled Cut Short or Corn Hill**, *to plant with Corn*. 5.00
 — **Horticultural or Cranberry**, *bean large; round; fine*. 4.75
 — **Long White Dutch Case Knife**, *a good climber*. 5.75
 — **Large White Lima**, *well known; standard*. 5.75
 — **Kentucky Wonder**. 6.25

BEETS—Table Varieties ❀ ❀ ❀ ❀ ❀

Per Lb.

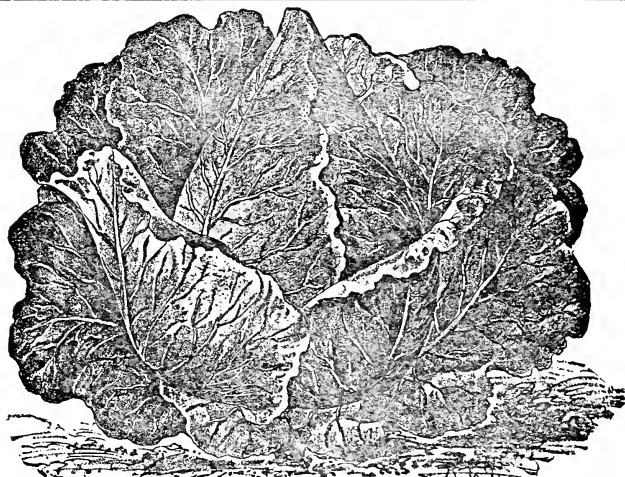
— **Early Blood Turnip**, *well known; popular*. \$.28
 — **Egyptian Blood Turnip**, *early; fine*.28
 — **Market Gardeners**, *half long*.30
 — **Edmand's Early Blood Turnip**, *fine shape; blood red*.28
 — **Eclipse Blood Turnip**, *extra early; tender when young*.30
 — **Early Bassano Turnip**, *good quality*.28
 — **Dewing's Blood Turnip**, *desirable; early*.28
 — **Long Smooth Blood**, *best for winter use*.25
 — **Swiss Chard or Sea Kale Beet**, *grown for the tops*.30

BEETS—Mangel Wurzel ❖ ❖ ❖ ❖

Per Lb.

Mammoth Long Red. <i>large; standard sort</i>	\$.18
Golden Tankard. <i>best yellow beet</i>.....	.18
White French Sugar. <i>flesh white; very sweet</i>.....	.18
Orange Globe. <i>smooth; fine shaped root</i>.....	.18
Vilmorin's Imperial Sugar.....	.18

Orders of 10-pound lots or more at 15 cents per pound.

**Early Jersey Wakefield.****CABBAGE** ❖ ❖ ❖ ❖ ❖ ❖

Per Lb.

Early Jersey Wakefield. <i>favorite for market gardeners</i>	\$1.75
Extra Early York. <i>very early; conical shaped</i>.....	.80
Early Winnigstadt. <i>early; a sure header</i>.....	.80
Early Flat Dutch. <i>excellent; second early sort</i>	1.10
Sure Head. <i>for fall and winter; drumhead shaped</i>	1.40
Fottler's Improved Brunswick. <i>large; second early</i>	1.10
All Seasons. <i>good keeper; sure to head</i>	1.25
Henderson's Early Summer. <i>grows large</i>	1.40
Premium Late Flat Dutch. <i>a standard winter sort</i>	1.10
Large Late Drumhead. <i>for fall and winter; solid</i>	1.10
Marblehead Mammoth Drumhead. <i>noted for size</i>	1.25
Red Dutch	1.25
Hollander or Danish Bald Head	1.50
Improved American Savory	1.50

CAULIFLOWER ❖ ❖ ❖

Per Oz. Per Lb.

Early Paris. <i>early; head large and solid</i>	\$.50	\$ 5.00
Henderson's Early Snowball. <i>a sure header</i>	1.75	24.00

CARROT ❖ ❖ ❖ ❖ ❖ ❖

Early Scarlet Horn. <i>best for early</i>.....	.45
Danver's Half Long. <i>standard for table or stock</i>.....	.50
Ox Heart or Grenade. <i>large; heart shaped</i>.....	.50
Improved Long Orange. <i>well known and popular</i>.....	.38
Chatenay.....	.60

CARROT—Continued ❀ ❀ ❀

Per Lb.

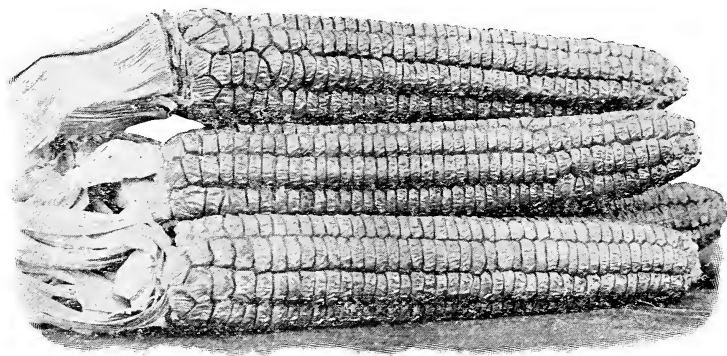
Half Long Stump Rooted	\$.45
Large White Belgian, for stock purposes .....	.25
Yellow Belgian, grows large .....	.25

CELERY ❀ ❀ ❀ ❀ ❀

Golden Hearted Dwarf, best for home garden .....	.75
Golden Self-blanching, beautiful and good quality	2.40
Giant White Solid, large; crisp; fine flavor	1.00
Boston Market, good for light soil .....	.90
White Plume, a good keeper; very handsome	1.10
Giant Pascal .....	.75
Celeriac, a turnip-rooted sort .....	.90

COLLARDS, Georgia Southern

.65

**Early Minnesota.**

N. B. Sweet Corn is always sold by Measured Bushel as there is no legal weight and neither could there be a just weight on it, as the different sorts vary so much. Early flinty varieties going as high as 55 pounds to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 44 to 46 pounds to the bushel.

CORN—Sweet ❀ ❀ ❀ ❀ ❀

Per Bu.

Extra Early Adams	\$1.40
Early White Cory, a white selection of Cory	1.75
Early Red Cory, produces roasting ears in 60 days	1.75
Early Minnesota, early; of good quality	1.40
Crosby's Early, of the finest variety	1.60
Perry's Hybrid, popular in the East	1.60
Moore's Concord, ears large; good	1.60
Black Mexican, quality very fine	1.75
Country Gentleman, tender; very sweet	1.75
Stowell's Evergreen, well known; standard sort	1.40
Mammoth Late, very large; sweet	1.40
Egyptian Sweet, much used for canning	1.40
Sweet Fodder	1.00

This List we have endeavored to make unique in respect to the illustrations used. All the half-tone views are from photographs taken of our own fields, or are from the vegetables grown by ourselves for strictly seed purposes.



Gathering Cucumbers✽

✽Some Good "Improved Long Greens"✽

Early Custer Cucumber✽

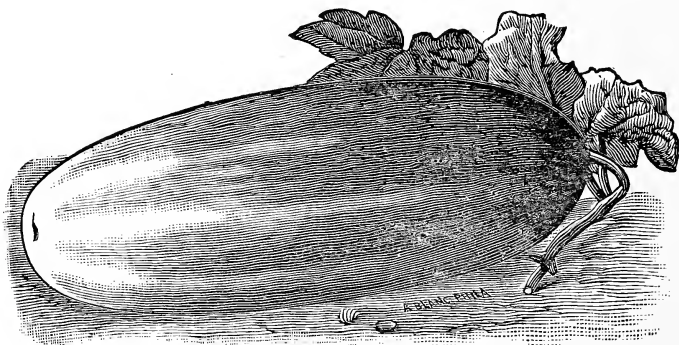
✽Boston Pickling Cucumber

✽Cucumber Seeder at Work

CORN—Field ♣ ♣ ♣ ♣ ♣	Per Bu.
Pride of the North , (Dent.) <i>very early; deep kernel</i>	\$.80
Improved Leamings , (Dent.) <i>ears large; early</i>.....	.75
Iowa Gold Mine , <i>very popular</i>.....	.75
Longfellow , (Flint,) <i>bright yellow; ear long</i>.....	.80
King Philip , (Flint), <i>copper colored</i>.....	.90
Sanford White , (Flint).....	.90

CORN SALAD ♣ ♣ ♣ ♣ ♣	Per Lb.
Large Leaved	\$.25

CRESS ♣ ♣ ♣ ♣ ♣	
Upland Cress , <i>sometimes called Pepper Grass</i>.....	.25



Improved White Spine.

CUCUMBER ♣ ♣ ♣ ♣ ♣	Per Lb.
Early Green Cluster , <i>best early sort</i>	\$.22
Early Frame , <i>very popular for table or pickles</i>.....	.22
Peerless White Spine , <i>best for table use</i>.....	.22
Bennett's Evergreen White Spine , <i>new; valuable sort</i>.....	.22
Early Russian , <i>small; short; very early</i>.....	.22
Green Prolific , <i>short; valuable for pickling</i>.....	.22
Boston Pickling , <i>very productive</i>.....	.22
Improved Long Green , <i>best known sort; unexcelled</i>.....	.22
Long Green Turkey , <i>productive; good quality</i>.....	.22
Nichol's Medium Green , <i>medium long; good for pickles</i>.....	.22
Chicago Pickling , <i>much grown for pickling</i>.....	.22

DILL , Common.....	.50
---------------------------	-----

ENDIVE ♣ ♣ ♣ ♣ ♣	
Green Curled , <i>very beautiful; hardy; fine</i>.....	.70
White Curled , <i>good for market; very attractive</i>.....	.70

EGG PLANT ♣ ♣ ♣ ♣ ♣	
Early Long Purple , <i>early; best for private garden</i>	1.10
New York Improved , <i>standard market variety</i>	2.10

KALE ♣ ♣ ♣ ♣ ♣	
Dwarf German Green Curled , <i>dwarf; compact</i>.....	.50
Tall Scotch Curled.....	.50

KOHL RABI ♣ ♣ ♣ ♣ ♣ ♣

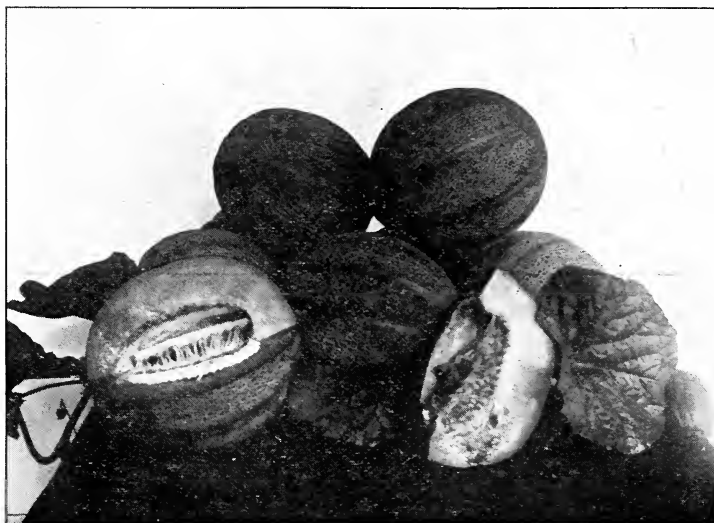
Per Lb.

Early White Vienna, <i>bulb smooth; best for table</i>	\$1.50
Early Purple Vienna, <i>bright purple</i>	1.60

LEEK, American Flag, *most extensively grown*..... .65

LETTUCE ♣ ♣ ♣ ♣ ♣ ♣

Prize Head , <i>finest quality; best for home garden</i>.....	.40
Hanson, <i>forms large, solid head</i>.....	.45
Black Seeded Simpson , <i>for home or market garden</i>.....	.45
Early Curled Silesia , <i>very popular; fine quality</i>.....	.40
Grand Rapids, <i>a favorite for growing under glass</i>.....	.40
Early White Cabbage, <i>grows white; close firm head</i>.....	.40
Green Fringed, <i>beautiful fringed leaves; excellent</i>.....	.55
Tennis Ball, <i>valuable for forcing</i>.....	.45
Simpson's Early Curled, <i>forms large, loose head</i>.....	.40
California Cream Butter, <i>good for summer</i>.....	.50
Big Boston.....	.80



Rocky Ford Musk Melon.

MELON—Musk ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

Rocky Ford Gem , <i>oval strain of Netted Gem</i>	\$.30
Paul Rose , <i>green; orange flesh</i>.....	.30
Osage , <i>thick orange flesh; dark green color</i>.....	.25
Improved Prolific Nutmeg , <i>well known; fine quality</i>.....	.25
Early Hackensack , <i>large; early; green flesh</i>.....	.25
Yellow Cantaloupe , <i>flesh deep orange; skin yellow</i>.....	.25
Netted Gem , <i>small; early; fine variety</i>.....	.30

MELON—Musk, Continued ❀ ❀ ❀ ❀

Per Lb.

Skillman's Netted , <i>early; superior quality; flesh green</i>	\$.25
Surprise , <i>cream white; round; flesh salmon colored</i>.....	.25
Orange Christiana , <i>early; skin and flesh yellow</i>.....	.25
Banana , <i>skin yellow; salmon flesh; very long</i>.....	.25
Shumway's Giant , <i>very large; orange flesh</i>.....	.25
Chicago Market , <i>large; green flesh; fine quality</i>.....	.25
Pineapple , <i>small; dark green; flesh green</i>.....	.25
Montreal Market , <i>one of the largest of the Nutmegs</i>.....	.25
White Japan , <i>small; cream colored; green flesh</i>.....	.25
Bay View , <i>oblong; flesh green; productive</i>.....	.25
Tip Top , <i>orange flesh; oval; cream colored; fine</i>.....	.25
Irondequoit , <i>round; netted; orange flesh</i>.....	.25
Banquet , <i>superior quality; orange flesh</i>.....	.25



McIver's Sugar Watermelon.

MELON—Water ❀ ❀ ❀ ❀ ❀

Per Lb.

McIver's Sugar , <i>finest quality</i>	\$.22
Jumbo , <i>large and fine</i>.....	.22
Early Fordhook , <i>extra early</i>.....	.22
Triumph , <i>very large</i>.....	.22
Phinney's Early , <i>the earliest</i>.....	.22
Kolb's Gem , <i>large; solid; good shipper</i>.....	.22
Mountain Sweet , <i>well known; excellent quality</i>.....	.22
Jordan's Gray Monarch , <i>very large</i>.....	.22
Dark Icing , <i>large; fine quality</i>.....	.22
Peerless or Ice Cream , <i>early; best for private garden</i>.....	.22
Cuban Queen , <i>popular for market and shipping</i>.....	.22
Sweet Heart , <i>large; fine quality</i>.....	.22
Mammoth Ironclad , <i>a good shipper and keeper</i>.....	.22
Florida Favorite , <i>early; large; fine quality</i>.....	.22
Kentucky Wonder , <i>new; of great merit</i>.....	.22
Dixie , <i>beautiful; extra quality</i>.....	.22
Seminole , <i>very popular; early</i>.....	.22
Gypsy or Georgia Rattlesnake , <i>popular for shipping</i>.....	.22
Citron , <i>for preserving; red seeded</i>.....	.22
Cole's Early , <i>extra early; of fine quality</i>.....	.22

Orders of 10 pounds or more of one sort at 20 cents per pound.

MUSTARD ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

Smooth Leaved.....	\$.20
Chinese Curled.....	.20

MARJORAM ♣ ♣ ♣ ♣

Sweet.....	.70
------------	-----

NASTURTIUM ♣ ♣ ♣ ♣ ♣

Tall Mixed.....	.35
Fine Dwarf Mixed, <i>a fine mixture</i>.....	.50

OKRA ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Dwarf White.....	.25
------------------	-----



View of Onion Set Field, Webster's Seed Farm.

ONION SETS ♣ ♣ ♣ ♣ ♣ ♣

Per Bu.

Top or Bottom, (short crop), 28 pounds to the bushel.....	\$3.50
Choice White Bottom Sets, <i>grown from seed</i> , 32 lbs. to bushel.	2.50
Choice Yellow Bottom Sets, " " " " " "	2.25
Choice Red Bottom Sets, " " " " " "	2.25

Onion Sets are sold on a **Net Cash** basis, and the terms are **Thirty Days** with **No Discount**. Barrels and Baskets will be charged at cost. A desirable way to have them shipped is in One-Bushel Baskets, which cost 15 cents each. The Baskets make an elegant package for shipping, keeping the Sets in the best of condition while in transit, and being a ready sale at more than cost price when empty. Onion Sets can not be sent without danger of freezing until after the usual time of sending balance of seed order, and I will not take the responsibility of shipping them before March 15th, but will ship at purchaser's risk at any time.

ONION ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

Large Red Wethersfield , <i>standard for field</i>	\$.80
Southport Red Globe , <i>quality fine; handsome</i>	1.00
Extra Early Red , <i>quick grower; flat</i>.....	.80
Yellow Globe Danvers , <i>much used for sets</i>.....	.70
Yellow Danvers , <i>Flat, a staple sort; good keeper</i>.....	.70
Yellow Strasburg , <i>much used for sets</i>.....	.70
Southport White Globe , <i>mild; a beautiful sort</i>	1.50
White Portugal or Silver Skin , <i>good for pickling</i>	1.80
Early White Pearl , <i>for pickling</i>	1.75
White Queen , <i>small; early</i>	1.75
Mammoth Silver King , <i>grows very large</i>	1.50
Prize Taker or Spanish King , <i>straw colored; large</i>	1.00
Giant Rocco , <i>an imported variety</i>.....	.90
Giant White Tripoli.....	.90

PARSNIP ♣ ♣ ♣ ♣ ♣ ♣ ♣

Hollow Crown , <i>an old and reliable sort</i>.....	.18
Long Smooth White , <i>longer than Hollow Crown</i>.....	.18

PARSLEY ♣ ♣ ♣ ♣ ♣ ♣ ♣

Champion Moss Curled , <i>very beautiful; the best</i>.....	.35
Hamburg , <i>has a large, Carrot-like root</i>.....	.35

PEAS—Extra Early Variety ♣ ♣

Height. Per Bu.

Alaska , <i>valuable first early; green seeded</i>	2 ft.....	\$3.75
Extra Early , <i>earliest; white seeded</i>	2 ft.....	3.40
Improved Extra Early , <i>selected stock</i>	2 ft.....	3.50

It is customary with most seedsmen to list quite a number of Extra Early sorts, such as First and Best, Early Kent, Philadelphia Extra Early, Dan O'Rourke and many others, with usually one of their **own brand**, all of which are usually taken from the same bin, and well they may be, for there is no difference in them. If your trade calls for any of these sorts, I can mark them to suit you, but prefer not to deceive my trade by listing them separately.

PEAS—Early Dwarf ♣ ♣ ♣

Height. Per Bu.

*Bliss' American Wonder , <i>earliest wrinkled</i>	1 ft.....	\$5.25
*McLean's Little Gem , <i>Premium Gem strain</i>	1½ ft.....	4.10
Improved Tom Thumb , <i>popular sort</i>	1 ft.....	4.00
Blue Peter , <i>often called Blue Tom Thumb</i>	1 ft.....	4.00
*Nott's Excelsior , <i>new; very popular</i>	1 ft.....	5.25

PEAS—Second Early ♣ ♣ ♣ ♣

*McLean's Advancer , <i>second early</i>	2 ft.....	3.50
*Bliss' Everbearing , <i>long time bearing</i>	2 ft.....	3.25
*Pride of the Market , <i>Pods large; fine</i>	2 ft.....	4.50

The * signifies a wrinkled variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.



Improved Extra Early.

PEAS—Later Sorts * * * * *	Height.	Per Bu.
* Champion of England , a standard for excellence.....	5 ft.	\$3.00
* Yorkshire Hero , sometimes called <i>Dwarf Champion</i> ..	3 ft.	3 25
* Carter's Stratagem , a valuable late Dwarf variety...	2 ft.	4 00
* Tall Gray Sugar , edible podded sugar; brown seed ...	4 ft.	4.00
* Dwarf Gray , of shorter growth	2½ ft.	4.00
Melting Sugar , white seed	3½ ft.	4.25
* Telephone , pods large	3½ ft.	4.00
Large White Marrowfat , a valuable variety; hand picked.....		1.75
Black Eye Marrowfat		1.65
Choice White , Field.....		Market Price
Canada Green , Field.		Market Price

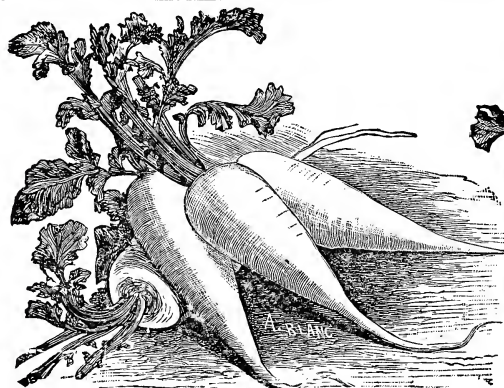
The * signifies a wrinkled variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.

PEPPER * * * * *	Per Lb.
Bell or Bull Nose , best for mangoes and pickling.....	\$1.00
Long Cayenne , much used for pickling	1.00
Golden Dawn , large; bell shaped; mild flavor.....	1.25
Ruby King , large and fine... ..	1.25

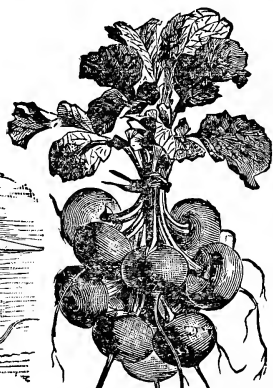


Small Sugar Pumpkin.

PUMPKIN ♣ ♣ ♣ ♣ ♣ ♣	Per Lb.
Connecticut Field, <i>the staple variety for stock</i>	\$.09
Kentucky Field, <i>thick meated; a valuable sort</i> .....	.15
Small Sugar, <i>esteemed for making pies</i> .....	.20
Improved Cushaw, <i>very large; crooknecked</i> .....	.35
Mammoth Tours, <i>mammoth size; late</i> .....	.50
RADISH ♣ ♣ ♣ ♣ ♣ ♣	
Early Long Scarlet, <i>Short Top, standard sort</i> .....	.30
Early Deep Scarlet Turnip, <i>very early and popular</i> .....	.35
Early Scarlet Globe .....	.35
Early Scarlet, <i>Olive Shaped, grows thick; fine quality</i> .....	.35



White Strasburg



Scarlet Turnip Rooted.

Early French Breakfast. <i>pink and white; handsome</i>	\$.36
Early White Tipped Scarlet Turnip.....	.35
Early White Turnip, <i>small; grows quick</i>.....	.35
Wood's Early Frame, <i>used for forcing; long</i>.....	.35
Rosey Gem, <i>small; pink and white</i>.....	.35
Non-Plus Ultra, <i>new and popular</i>.....	.35
Philadelphia White Box, <i>small and white</i>.....	.35
Early White, <i>Olive Shaped, very crisp and fine</i>.....	.35
Chartier Improved. <i>long; scarlet; white tipped</i>.....	.35
Long White Strasburg. <i>best for early summer</i>.....	.35
White Naples, <i>long; of fine quality</i>.....	.35
White Vienna, <i>sometimes called Lady Finger</i>.....	.35
California White Mammoth, <i>very large; fine</i>.....	.35
Yellow Globe, <i>Summer</i>.....	.35
China Rose, <i>Winter, mostly used for winter</i>.....	.28
Long Black Spanish, <i>Winter, a good keeper</i>.....	.28
RAPE, Dwarf Essex, <i>valuable for sheep</i>.....	.08
RHUBARB, Large Victoria.....	.80



White Bush Squash.

SQUASH—Winter ♣ ♣ ♣ ♣ ♣	Per Lb.
Improved Hubbard, <i>most popular winter sort</i>	\$.25
Boston Marrow, <i>orange colored; good quality</i>.....	.25
Marblehead, <i>fine quality; good keeper</i>.....	.25
Sibley, or Pike's Peak, <i>popular where known</i>.....	.25
Golden Hubbard, <i>new; valuable</i>.....	.35
Mammoth Chili, <i>good for stock and exhibition</i>.....	.40
SQUASH—Summer ♣ ♣ ♣ ♣ ♣	
Summer Crookneck, <i>staple early variety</i>.....	.22
Mammoth Summer Crookneck, <i>grows larger</i>.....	.22
White Bush Scalloped, <i>early; good quality</i>.....	.22

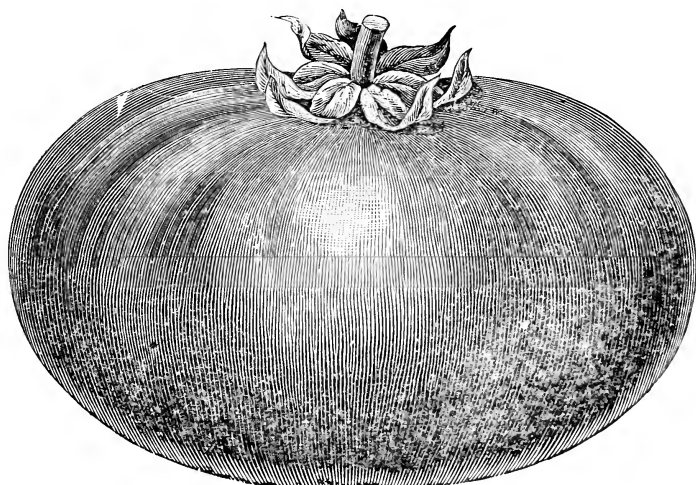


Chinese Curled Mustard.



Danver's Half Long Carrot.

SPINACH ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣		Per Lb.
Long Standing, <i>slow in running to seed</i>.....	\$	.14
Viroflay, <i>popular with gardeners</i>.....		.14
Broad Leaf, <i>good quality; productive</i>.....		.14
Prickly Seeded, <i>Winter, very hardy</i>.....		.14
Round Leaf.....		.14
Bloomsdale, <i>Savoy leaved</i>.....		.14
SUMMER SAVORY.....		.50
SALSIFY ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Long White French, <i>oyster plant; a standard sort</i>.....		.80
Sandwich Island Mammoth, <i>grows large</i>		1.10
SUGAR CANE ♣ ♣ ♣ ♣		
Early Amber.....		.04
Early Orange.....		.04
SAGE ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Broad Leaf Perennial, <i>old standby</i>		1.50
SWEET BASIL, <i>a perennial herb</i>.....		.80
BROOM CORN ♣ ♣ ♣ ♣		
Missouri Evergreen.....		.04
SUNFLOWER ♣ ♣ ♣ ♣ ♣ ♣ ♣		
Mammoth Russian, <i>heads very large</i>.....		.05
SWEET PEAS ♣ ♣ ♣	Color.	Per Lb.
Cupid, dwarf.....	Clear White.....	\$.60
Blanche Burpee.....	Pure White.....	.50
Katherine Tracy.....	Pink.....	.35
Fire Fly.....	Scarlet.....	.50
Emily Henderson.....	White.....	.40
Mrs. Gladstone.....	Rose Pink.....	.50
Igneae.....	Intense Crimson.....	.50
New Countess.....	Bluish Mauve.....	.50
Fine Mixed, <i>a choice mixture</i>.....		.20
THYME, <i>a perennial herb</i>		1.40



Acme Tomato.

NOTE. There is no item in the seed line in which quality counts for more than on Tomato Seed, and there is none in which there is so much chance for poor and unreliable seed stocks. Beware of too cheap seed, or you may be getting the product of a canning factory which can be produced at a much less price than seed saved from Tomatoes grown for exclusive seed purposes. We are largely our own seed growers in Tomato Seed, and believe our stocks will please the most critical trade.

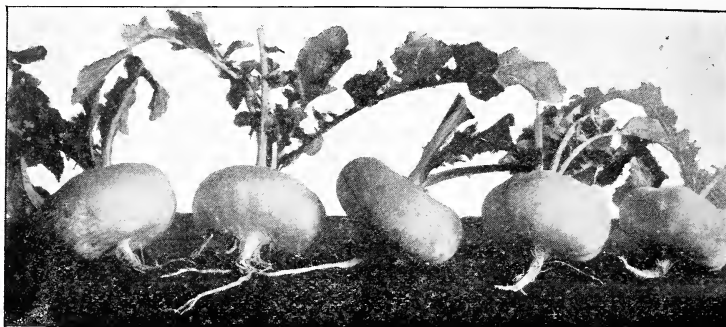
TOMATO ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Per Lb.

Acme, early; productive	\$1.10
Red Trophy, popular sort; color bright red	1.10
Optimus, smooth; solid	1.25
Perfection, bright red; fine quality	1.10
Dwarf Champion, grows dwarf and stocky	1.40
Mikado, foliage distinct; smooth; fine	1.25
Atlantic Prize, best early	1.10
Matchless, finely shaped	1.50
Beauty, large; solid; excellent	1.25
Golden Queen, the best yellow sort	1.25
New Stone, new and popular	1.25
Yellow Husk or Ground Cherry	2.00
Ponderosa, the largest	2.25
Potato Leaf, foliage like Mikado	1.25
Red Pear	1.45
Yellow Pear	1.40
New Imperial	1.50
Extra Early Advance	1.50

TOBACCO ♣ ♣ ♣ ♣ ♣ ♣ ♣ ♣

Connecticut Seed Leaf.....	1.40
----------------------------	------



TURNIP ❀ ❀ ❀ ❀ ❀ ❀

Per Lb.

Early Purple Top Munich, <i>grows very quick</i>	\$.35
Purple Top Strap Leaf, <i>standard for all purposes</i>.....	.20
Purple Top White Globe, <i>one of the best</i>.....	.20
Earlp Purple Top Millian, <i>very early</i> .....	.40
White Egg, <i>an elegant sort for table use</i> ..	.28
White Top Strap Leaf, <i>good for table or stock</i>.....	.20
Golden Ball, <i>a good keeper; fine quality</i>.....	.25

RUTABAGA ❀ ❀ ❀ ❀ ❀ ❀

American Purple Top, <i>best for table or stock</i>.....	.26
Skirving's Purple Top, <i>smooth; fine quality</i>.....	.26
Carter's Imperial Hardy Swede, <i>good keeper</i>.....	.26
Sweet German or White Swedish Turnip .....	.22
Turnip and Rutabaga in 10 lb. lots 2c per lb. less than price quoted.	

❀ ❀ ❀ PAPER BAGS ❀ ❀ ❀

To use in putting up Bulk Seed for the customer; are a great convenience to the dealer, and I have made arrangements to supply my trade with them at a price low enough so that no one handling bulk seed can afford to do without them. They are a heavy manilla bag with a gummed flap, and are almost indispensable in putting up one and two-ounce lots of small seed, such as Radish, Turnip, Onion, &c. We do not supply them plain, and will print the merchant's card on without extra charge. One reason that I make so low a price is that I consider the advertisement of my own on the bag is worth something to me. The prices I quote on them are as follows:

2-Ounce Bags, per 1,000.....	\$1.80
2-Ounce Bags, per 500.....	1.00
1-Ounce Bags, per 1,000.....	1.60
1-Ounce Bags, per 500.....	.90

Double Quantity Mammoth Packet.

My Vegetable Packages are of a special size, being much larger than the standard, and I pack double the amount of seed to the packet that has ever been packed heretofore. This makes a packet well worth 5 cents, the price at which it is intended to sell. To show just what Double Quantity means, my Mammoth Packets of Cucumber, Melon, Radish, Squash, Turnip, &c., contains 240 grains, troy weight, or equal to fully one-half ounce of seed, while the standard heft on these items is just one-half that amount. My Beet packet is extra large and I pack 320 grains, troy, of this seed, or two-thirds of an ounce, while the old standard size is one-third of an ounce, or 160 grains, troy, and so on through the list my packets are all double the standard amount of seed.

In order to have this Mammoth Packet retail for the old price, 5c, I sell them for \$2.00 per hundred, which gives over 100 per cent profit, and pays one cent per packet more profit than the regular commission terms. Besides this I agree to look after your stock. My agent each year will destroy all flat packet seed that are unfit for sale the following year, either from being too old or too badly soiled, if it is evident that reasonable care has been used to protect them from dirt after seed season is over, and I will send in their place such new seed as you may direct. There is no other line of packet seed that begins to offer the same inducements, both to the trade in the way of profits and to the purchaser in value, for the money. The novelty they present, when shown up by the side of the standard packet, goes far toward insuring their sale, for a customer must be indeed prejudiced if he will be willing to pay the same for the standard-sized packet that he would for my Double Quantity Mammoth Packet.

I have been to an expense of getting out new designs of flowers and vegetables for my Packets and Labels, and can safely claim there is not another line of seeds on the market that is an equal of mine in beauty and style of lithographing. The bags are made of fine quality of paper, and the packing is neatly and accurately done. My cases, which I supply free with all orders large enough to require a case, are finished in two coats of shellac, nicely labeled, and will present as attractive an appearance as any seed case on the market. I furnish posters and hangers for advertising purposes, and, take my whole line of Packet Seeds, you will find them equal or superior in beauty and excellence to any line of seed offered, while no other line will compare with my Mam-

moth Packets for amount of seed to the packet or offer the same inducement to the purchaser. The goods are packed in 400 and 250 regularly assorted cases; the assortments are carefully made and ought to suit the trade as well as any selection you could make yourself, yet I will make no extra charge for special assortments and will gladly pack the goods to your order at the same price of \$2.00 per 100--cases free.

✿LARGE PACKAGES✿

To meet the demand for a ten-cent package, I pack Peas, Beans and Corn in a ONE-THIRD QUART pasteboard cartoon. This, while not double the size of the ten-cent packages put up by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages which retail at 15 cents, or at same price bulk seed should be sold at. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of anything in their line. These I put in three regular assortments, as follows: Assortment A, 102 packages, cost \$5.50; assortment B, 76 packages, cost \$4.25, and assortment C, 60 packages, cost \$3.25, all packed in display cases without extra charge for case; also sell them by the dozen, as follows:

Peas and Beans, one-third quart cartoons, per dozen.....	\$.70
Pole Beans, per dozen.....	.80
Corn, one-third quart cartoons, per dozen .....	.40
Turnip and Rutabaga, one-fourth pound cartoons, per doz. ....	.80

✿FLOWER SEEDS✿

The same statements that apply to my Flat Vegetable Packs apply to my Flower Seeds. They are DOUBLE QUANTITY, and there is nothing I sell where I give greater value for the money. I pack them in 50 and 100 packet boxes, and sell them at the same price as the Vegetable Packs, \$2.00 per 100 packets, no charge for box. My flower seed box is neat and attractive and when empty will make a valuable box for many purposes, and is worth one-fourth the amount I charge you for the seeds. Try a box and you are sure to want more next year.

✿LAWN GRASS IN PACKAGES✿

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed;

being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The packets are marked to sell at 30 cents.

For convenience in ordering you will find below a list of different combinations of my Packet Seed. If any of these suit your wants you can order by number, if not, we can give you anything you want from one dozen packages to a complete line.

COMBINATION No. 1 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 8.00
" 90 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	Per Case, 5.50
" 12 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 12 one-pound Packages High Grade Lawn Grass,	2.00
1 Box 100 Mammoth Packets Flower Seeds.....	2.00
Total cost	\$17.50
Retail value.....	\$39.40 Pays profit of
	\$21.90

COMBINATION No. 2 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 8.00
" 68 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	Per Case, 4.25
" 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Total cost	\$15.25
Retail value.....	\$34.80. Pays profit of
	\$19.55

COMBINATION No. 3 CONTAINS:

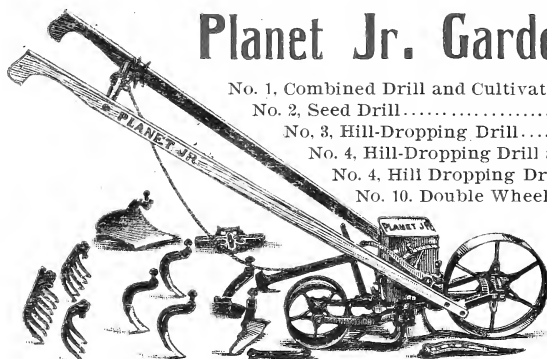
1 Case 250 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 5.00
" 52 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	Per Case, 3.25
" 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 50 Mammoth Packets Flower Seeds.....	1.00
Total cost	\$10.25
Retail value.....	\$24.20. Pays profit of
	\$13.95

COMBINATION No. 4 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$2 00 per 100,	\$ 5.00
" 52 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	Per Case, 3.25
" 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
Total cost	\$ 8.25
Retail value.....	\$18.90. Pays profit of
	\$10.65

These goods are NOT SENT OUT TO BE SOLD ON COMMISSION, but in all cases the SALE IS OUR RIGHT.

Planet Jr. Garden Tools.



No. 4, Combined Hill and Drill Seeder and Cultivator.

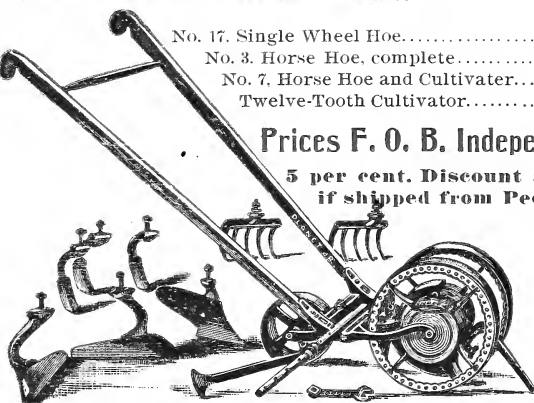
- No. 1, Combined Drill and Cultivator.....\$7.60
- No. 2, Seed Drill..... 5.60
- No. 3, Hill-Dropping Drill..... 8.00
- No. 4, Hill-Dropping Drill and Cultivator... 8.00
- No. 4, Hill Dropping Drill..... 6.40
- No. 10, Double Wheel Hoe..... 5.20

No. 12, Double Wheel Hoe... (1895)..... 5.20

No. 14, Single Wheel Hoe... (1898)..... 2 40

No. 16, Single Wheel Hoe .. 4.40

**Prices
For
The
Trade
Only.**



No. 1, Drill Seeder and Wheel Hoe Combined.

- No. 17, Single Wheel Hoe.....\$3.80
- No. 3, Horse Hoe, complete..... 6.40
- No. 7, Horse Hoe and Cultivator..... 6.00
- Twelve-Tooth Cultivator..... 6.40

Prices F. O. B. Independence

5 per cent. Discount allowed
if shipped from Peoria, Ill.

**Retail
List
Price
25
Per
Cent.
Above
Price
Quoted.**

Send to Me
For
Complete
List of
**PLANET JR.
GARDEN
AND
FARM
TOOLS.**

**All PLANET JR. GARDEN TOOLS
RETAIL AT LIST PRICE.**

FARM AND HORSE TOOLS

Can be Retailed at 50
Cents per Tool
Less Than
List.



No. 12, Double Wheel Hoe, With Attachments.